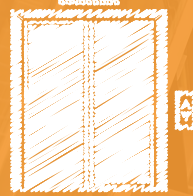




Nationwide Coverage



Online Design Resources



Full Elevator Packages



2-Year Warranty
on Major Components



Qualified Leads &
National Visibility



Training Video
Library



100%
Non-Proprietary



ALLIANCE
ELEVATOR SOLUTIONS



Alliance Elevator Solutions

We Are Different

Alliance Elevator Solutions is a privately owned team of forward-thinking professionals who are passionate about the elevator craft. We stand behind our network of independently owned elevator contractors who know your name, not just your account number. It's time to rethink elevators; it's time to think Alliance Elevator Solutions.



Non-Proprietary/Open Source

Don't let your property be taken hostage by global elevator conglomerates; it's your building! Our equipment is 100% non-proprietary/open source, meaning:

- No long-term service contracts needed
- No expensive proprietary parts
- No mandatory equipment updates that come with proprietary software
- No rearranging your schedule to fit someone else's service and maintenance schedule
- Less elevator downtime



AlliancePRO™

Alliance Elevator Solutions has partnered with a nationwide network of open source independent elevator contractors ready to work on your next project.

- Nationwide coverage
- Factory trained professionals
- Guaranteed response to RFQs



Advanced Technology

AES understands that your world gets hectic; RFQs to respond to, building schedules to meet, and countless project follow-ups. So we developed the ToolBox™, a CRM and project management tool specifically designed for the elevator industry. The ToolBox™ allows AlliancePRO™ contractors to easily bid, schedule, and follow up on projects from their smartphone, tablet or laptop.



Knowledge

Our team of in-house, U.S. based elevator engineers have over a century of combined elevator experience. We are so confident in our commercial packages that we proudly boast a 2-year warranty on all major components—that's twice as long as the majors!



Continuing Education

From concept to installation, installation to inspection, and inspection to operation, AES is with you on your vertical transportation journey. We offer:

- AIA and CET face-to-face and online courses for architects and consultants
- Step-by-step installation video library, giving independent contractors the competitive edge



Trusted Supply Chain

We don't try to be the jack of all trades, master of none. We're proud to stick with what we do best – machining, fabricating, and jack building. For the components outside our wheelhouse, we rely on our trusted supply chain of strategic and contractual team of professionals, so that we can offer you the best complete elevator package available.





MRL Family

Mid and Low Rise



MRL Family

The need to increase ROI for building owners is real. Alliance Elevator Solutions knows every square foot counts, which is why we are the first non-proprietary elevator manufacturer to embrace this concept. AES is the industry leader in non-proprietary MRLs!

The EDGE MRL™

The EDGE MRL™ utilizes the Torin gearless machine and boasts the tightest non-proprietary hoistway dimensions in the industry.

Details:

- No machine room or controller cabinet needed (dependent on code)
- 2,100 – 5,000 lbs
- Up to 500 FPM
- Travel range of 250 ft
- Smooth ride
- Efficient (permanent magnet motor)
- Standard and custom dimensions/interiors available

The ADVANTAGE MRL™

The ADVANTAGE MRL™ utilizes the first in-pit non-proprietary power unit, allowing it to fit in standard hydraulic hoistways. This is the ideal elevator solution for many office and mixed-use buildings with a budget.

Details:

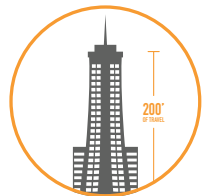
- Cost effective
- No machine room or controller cabinet needed (dependent on code)
- 2,100 – 4,500 lbs
- 100 FPM
- Travel range of 30 ft
- Low true cost of ownership
- Standard and custom dimensions/interiors available



Did you know...

All of our major components come standard with a 2-year warranty?





Overhead Traction

Mid Rise



The OT™ Line

The overhead traction elevator is the workhorse of most mid and high-rise buildings. AES has earned the respect of many architects who have specified these robust machines throughout North America. From offices to mixed-use and hospitality locations, our mid-rise track record is proof of our experience and capabilities.

Details:

- 2,100 – 5,000 lbs
- Up to 350 FPM
- Unlimited travel range
- Smooth ride
- Proven performance track record
- Machine (penthouse) is required
- Standard and custom dimensions/interiors available

Did you know...

All AES elevator packages come standard with plug-and-play wiring, premounted operators and controllers, step-by-step manuals, and a comprehensive training video library?



Hydraulic

Low Rise



The ADVANTAGE™ Hydraulic Line

Designing hundreds of our ADVANTAGE™ hydraulic elevator packages and installing them all over North America has shown us that this low-rise package is the true powerhouse of its family.

Details:

- High value
- Quick lead times
- 2,100 – 5,000 lbs
- 100 – 150 FPM
- Travel range of 60 ft
- Holeless in-ground jack options
- Standard and custom dimensions/interiors available



Freight

Low & Mid Rise



Freight

From lifting heavy pallets, to lifting a forklift with the pallets, AES's line of freight elevators will do your heavy lifting. Our team of freight professionals will guide you through design, development and delivery, making sure to create an elevator that fits your exact specifications.

Classes:



Class A: General Freight Loading



Class B: Motor Vehicle Loading



Class C1: Industrial Truck Loading
(truck is carried)



Class C2: Industrial Truck Loading
(truck is not carried)



Class C3: Concentrated Loading



Modernization

Low & Mid Rise



Modernization

Over the years, AES has realized that sometimes, less is more. Alliance Engineers and Sales Professionals will customize your elevator modernization package to fit your budget, specification requirements and code obligations. Elevators are expensive; AES can make them less expensive.

Details:

- Custom application encouraged
- Low and mid rise
- Traction/Hydraulic
- Commercial/Freight
- 2,100 – 10,000 lbs
- 100 – 500 FPM
- Experienced team
- Quick turnaround
- Standard and custom dimensions/interiors available

Did you know...

Our award-winning online design resources allow you to quote, order, generate prints, and track your job anywhere at any time?





LU/LA

Low Rise



The FUSION™ Line

Our FUSION™ line of Limited Use/Limited Access elevators is an excellent option for ADA compliance. It's also great for applications with low occupancy like schools, training facilities, churches, multifamily housing units, libraries and more!

Details:

- Traction/Hydraulic
- Custom application encouraged
- 1,400 lbs
- 30-35 FPM
- Travel range of 50 ft
- ADA compliant

The HOME™ Line

Whether you've decided to build your dream home or enjoy the freedom of access to all levels of your current home, Alliance Elevator Solutions has the solution that will fit your lifestyle. The compact HOME™ model fits virtually any new or existing home. With an affordable purchase price, the HOME™ is more economical than you may expect. Take the step to make your house a home!

Details:

- Manual or automatic accordion cab or PowerFold automatic bi-folding gates
- Integrated safety locks protect against door opening without cab present
- Compact design fits even the tightest floor plans
- Safety Edge Cab senses objects between the cab gate and landing door
- Emergency 24V DC battery feature provides lowering, lighting and door opening in the event of a power outage
- Custom cab configurations are available to fit any special design requirement

Did you know...

Our AlliancePRO™ network of Independent Elevator Contractors spans across the nation and are ready to install, maintain and service your next job?

Residential

Low & Mid Rise





AlliancePRO™



AlliancePRO™

Alliance Elevator Solutions has partnered with a nationwide network of open-source independent elevator contractors ready to work on your next project.

Building Owners:

Have peace of mind knowing a professionally trained and vetted local service and maintenance contractor is just around the corner.

Consultants:

Take confidence knowing that your client has nationwide coverage for installation, service and maintenance.

Architects:

Specify a 100% non-proprietary AES elevator solution with ease.

Details:

- Nationwide coverage
- Factory trained professionals
- 100% non-proprietary
- Guaranteed response to RFQs
- Local

Independent Elevator Contractors

You're spending 80 hours a week running your business, following up on leads, generating quotes and doing everything in between. It's a never-ending job, and that's why we created the AlliancePRO™ ToolBox™—a software system designed to make your life easier.

The ToolBox™ Offers:



Pre-qualified lead generator



Local and national visibility through customized marketing campaigns



Networking opportunities with experts in the field, plus access to exclusive training videos, manuals and seminars



Growth security for the future of your business



All of this from the palm of your hand, allowing you to work smarter, not harder





Thank You



Thank You!

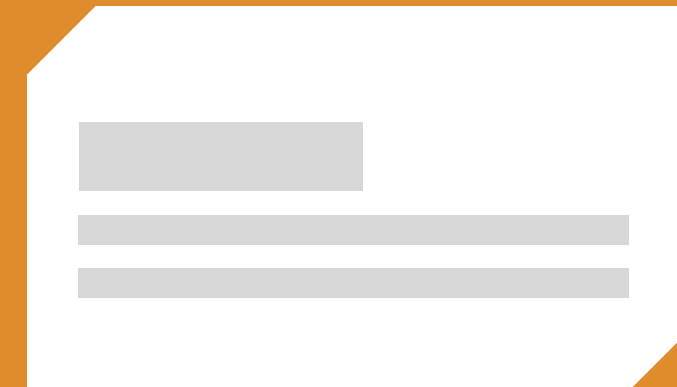
On behalf of the Alliance Elevator Solutions team, we would like to thank you for taking the time to consider us for your next vertical transportation project. Our 100% non-proprietary material package combines simplicity with advanced engineering concepts to deliver a trouble-free, low-cost elevator solution. Our AlliancePRO™ network of independently owned local elevator contractors is dedicated to your project's success and is eager to offer years of elevator experience.

From our inception, AES's goal has been simple: focus on the needs of the building owner through the eyes of the independent elevator contractor. Our internal and AlliancePRO™ teams value our reputation for being the best at what we do. We feel our customers deserve nothing less. Our honesty, integrity and passion for our craft has earned and kept Alliance's customers coming back. At AES, we consider trust to be the foundation of our business. It is that foundation that has led us to invest in team members, equipment, facilities and technologies to maintain our position as the leader of the non-proprietary elevator market.

To all our current customers, I want to thank you for trusting us with your business! To those thinking about whether AES is right for you; rest assured we are. We guarantee you'll enjoy a totally different elevator experience, and we look forward to working with you.

Sincerely,

Travis Hall – Managing Partner





ALLIANCE

ELEVATOR SOLUTIONS

ELEVATORS; SIMPLIFIED

AllianceElevator.net | 888-960-5596 | Sales@AllianceElevator.net