ALLIANCE
ELEVATOR SOLUTIONS

ELEVATOR INTELLIGENCE, SIMPLIFIED.

Powered by LIFTCOM



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Smarter Data. Better Decisions.

Alliance integrates LiftCom™ technology into every elevator package, delivering greater visibility into elevator health, performance, and usage.

With valuable operating data and performance history at your fingertips, LiftCom helps turn that information into a clearer understanding of elevator operation and how it changes over time.

LiftCom helps you see what's happening, understand what's changing, and prove what's working, helping you make more informed maintenance and service decisions.

That's ELEVATOR INTELLIGENCE, SIMPLIFIED.

LiftCom Connect: Simplify Elevator Connectivity

LiftCom Connect combines cellular connectivity and emergency communications, reducing coordination during installation and giving contractors one more way to make things easier for building owners and general contractors.

Cellular Connectivity

A dedicated cellular connection eliminates the need to coordinate and wait for a separate internet or telephone line before the elevator can be up and running.

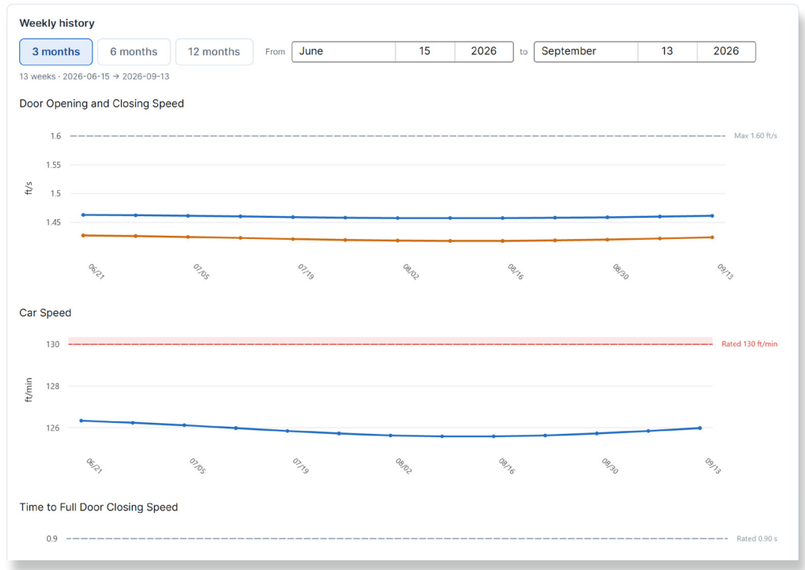
Emergency Communication

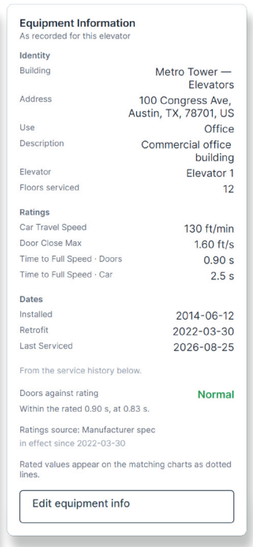
Elevator emergency communications operate over the cellular connection, eliminating the need for a separately coordinated communication line.



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LiftCom Core: Know What's Happening

LiftCom Core provides continuous visibility into elevator health, performance, and usage, giving contractors a clearer picture of how equipment is operating. This data helps support a more informed maintenance program, allowing you to better anticipate maintenance needs and address issues before they lead to larger problems.

Health & Performance

Health Score, uptime, shutdowns, and motion data provide visibility into how the elevator is operating and where attention may be needed.

Performance Trends

Weekly door and car motion profiles establish patterns that help identify potential changes in performance.

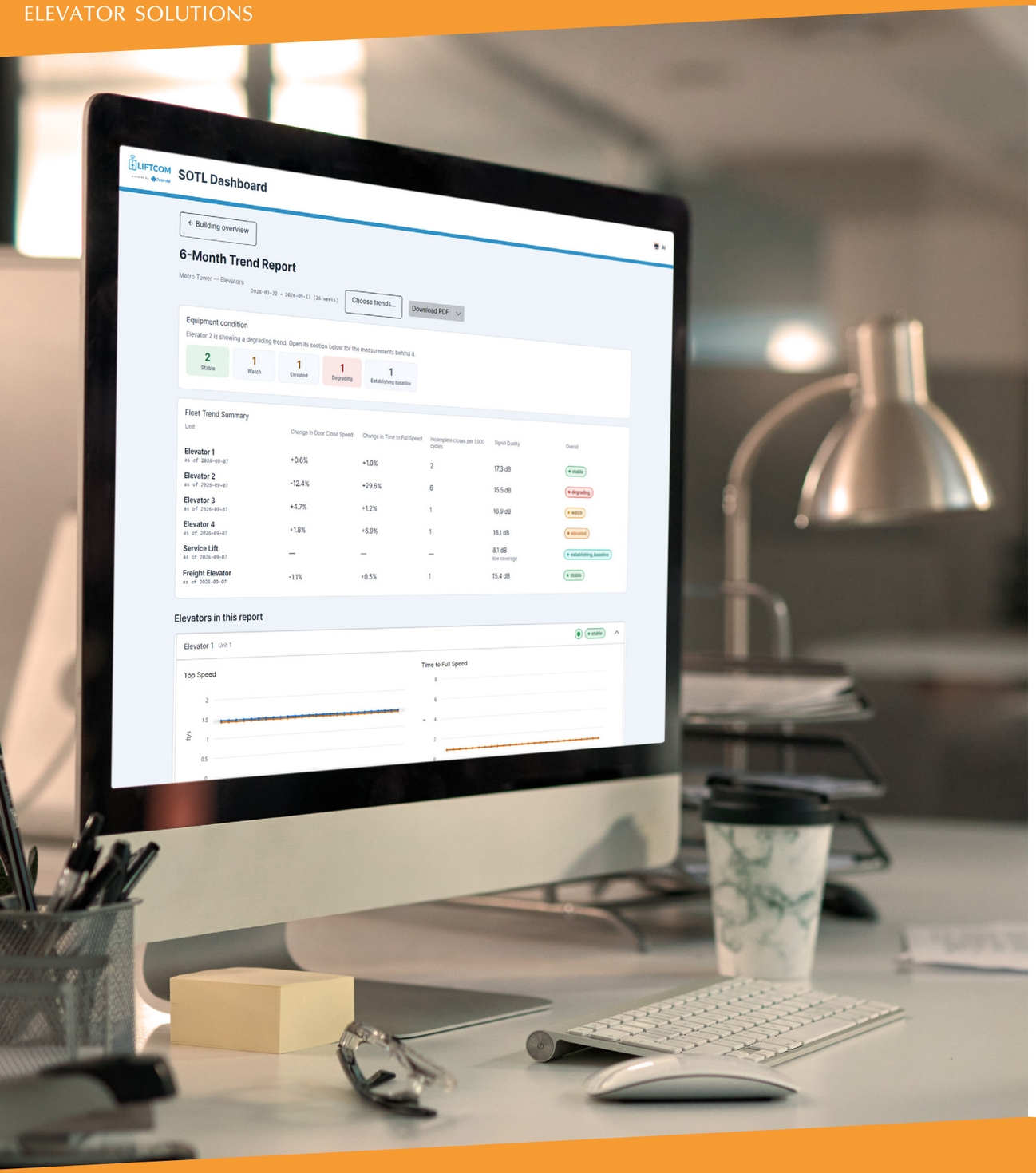
Informed Maintenance

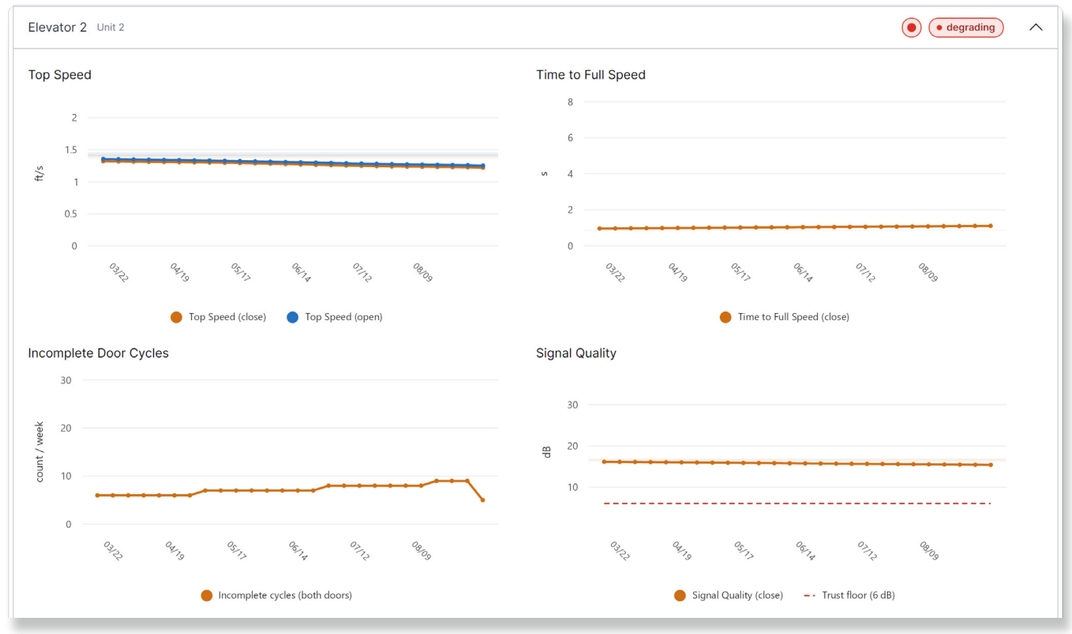
Trips, distance traveled, door cycles, and floor-stop activity show how the elevator is actually being used, helping you better plan maintenance and replacement needs.

Alerts & Data Confidence

Data-based alerts bring attention to potential problems, while sensor-quality monitoring helps verify that reported data reflects actual elevator operation.

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LiftCom Pro: Understand What's Changing

LiftCom Pro takes elevator data a step further by tracking performance over time and automatically reporting on what's changing. With a complete performance history and before-and-after service comparisons, you can better understand trends, see how the elevator responds to maintenance, and make more informed service decisions.

Automated Reports

Automatically delivers a report every 6 months showing how elevator performance has changed over time, helping you spot trends and plan ahead.

Impact of Service

Before-and-after performance comparisons show how elevator performance changes following maintenance and service work.

Performance History

Hourly elevator data is stored indefinitely, giving you a complete history to track how performance changes over time.

Door Performance

Door motion data helps identify potential problems at specific floors, so you know where to take a closer look.

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Equipment Information

Identity

Elevator	Elevator 2
Floors serviced	12

Ratings

Car Travel Speed	130 ft/min
Door Close Max	1.60 ft/s
Time to Full Speed · Doors	0.90 s
Time to Full Speed · Car	2.5 s

Dates

Installed	2014-06-12
Retrofit	*Not on file*
Last Serviced	2026-08-08

Ratings source: Manufacturer spec

Measurement	Current	Trend per qtr	Status
Top Speed (close)	**1.22 ft/s**	-3.7%/qtr	degrading
Close-direction door speed on Elevator 2 has fallen steadily against its baseline while the open direction is unaffected. Recommend a door operator inspection.			
Top Speed (open)	**1.26 ft/s**	-3.7%/qtr	stable
Time to Full Speed (close)	**1.11 s**	+9.0%/qtr	degrading
Close ramp time on Elevator 2 is lengthening, consistent with the close-speed trend on the same door. Inspect with the operator.			
Incomplete Door Cycles (close)	**6 / 1,000 cycles**	—	elevated
Incomplete door cycles on Elevator 2 are running above their baseline rate. Check the door track and reversal devices.			
Incomplete Door Cycles (open)	**3 / 1,000 cycles**	—	stable
Signal Quality (close)	**15.45 dB**	-2.1%/qtr	no_clear_trend Not graded

Typical usage

Monday	about 372 ± 67	from 52 days
Tuesday	about 404 ± 73	from 52 days
Wednesday	about 404 ± 73	from 52 days
Thursday	about 392 ± 71	from 52 days
Friday	about 356 ± 64	from 52 days
Saturday	about 125 ± 23	from 52 days
Sunday	about 73 ± 13	from 52 days

Trips are counted as car runs.

Usage pattern learned from 2026-03-15 to 2026-09-13. Window starts 2026-08-07, when the event definition last changed.

Ran below its usual pattern in 45 hours of the 446 hours judged, and 6 hours of those read as likely out of service. Most of the building was quiet at the same time in 4 hours, which points to building-wide events.

Excluded from that count: 10 hours had too little history behind them to judge, 256 hours were quiet hours where too little use is expected for a shortfall to be indicative of a service outage and 8 hours carried no measurement at all.

Recommended action

Close-direction door speed on Elevator 2 has fallen steadily against its baseline while the open direction is unaffected. Recommend a door operator inspection.

Close ramp time on Elevator 2 is lengthening, consistent with the close-speed trend on the same door. Inspect with the operator.

Incomplete door cycles on Elevator 2 are running above their baseline rate. Check the door track and reversal devices.

LiftCom Premier: Prove What's Working

LiftCom Premier builds on Pro with a longer-term view of how your elevators are performing and how service is affecting them. Annual reporting, seasonal data, and usage rankings help show the value of your maintenance program and better plan for what comes next.

Annual Performance Reports

Automatically delivers a 12-month report showing performance trends and providing a longer-term view of your equipment.

Verify Service Impact

Links the specific service event to a change in elevator performance, providing a clearer record of the work performed and its effect.

Seasonal Performance

Shows how seasonal conditions may affect elevator operation and performance throughout the year.

Usage & Wear Ranking

Identifies which equipment is used most frequently and may need maintenance or replacement, helping you plan ahead.

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Turn Data Into a Competitive Advantage

Beyond knowing how the equipment is performing, LiftCom gives independent elevator contractors more ways to put day-to-day operating data to work and add real value to your business. It helps build stronger customer relationships, provides added protection for their investment, and creates new opportunities to generate recurring revenue.

Better-Prepared Service Calls

Review elevator history and performance data before leaving the shop, helping you narrow down potential issues, bring the right tools and equipment the first time, and resolve issues more efficiently.

Data-Backed Customer Conversations

Bring actual elevator performance and usage data into customer conversations to help answer questions, address concerns, and clear up misunderstandings.

Extended 3-Year Warranty

Your standard 2-year warranty is extended to 3 years on all packages with an active LiftCom subscription.*

Recurring Revenue

LiftCom creates an ongoing revenue opportunity by sharing a portion of the proceeds for every elevator with an active LiftCom subscription. Independent contractors with small to mid-sized portfolios can earn $25,000–$50,000 per year in recurring revenue, all without adding extra work or service calls.

For example, a contractor with a 200-elevator portfolio could generate:

- 85% Bundled subscriptions: $40,800/year ($20/mo/elevator)
- 15% Individual subscriptions: $3,600/year ($10/mo/elevator)
- Plus, 25% Guardian subscriptions: $3,000/year ($5/mo/elevator)
- Total recurring revenue: $47,400/year

Simple to Add. Easy to Install.

Universal Compatibility

Works with any elevator, regardless of make, model, or controller manufacturer, including OEM systems.

Fast Installation

Designed for quick, plug-and-play installation, getting you connected and up and running in under an hour.



*Subject to applicable warranty terms and conditions. See terms of agreement at AllianceElevator.net

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Choose the Right Level of LiftCom

LiftCom™ FEATURES & REPORTING	CORE (MONITOR)	PRO (ANALYZE)	PREMIER (VERIFY)
Data Access & Retention: Length of time hourly elevator data remains available for access.	Up to 6 Months	Indefinitely	Indefinitely
Health Score: An easily identifiable metric that helps managers determine where and when to deploy resources.	☑	☑	☑
Uptime: Helps managers validate contract terms and demonstrate elevator usage to customers.	☑	☑	☑
Trips: Helps determine the remaining lifespan of components and when replacement may be needed based on usage.	☑	☑	☑
Distance Traveled: Helps determine the remaining lifespan of components and when replacement may be needed based on distance traveled.	☑	☑	☑
Number of Shutdowns: Helps managers validate contract terms and identify when a component may be failing.	☑	☑	☑
Weekly Door Motion Profile: Tracks door opening and closing speeds to help assess safe elevator operation and contribute to the Health Score.	☑	☑	☑
Weekly Door Cycles: Establishes usage patterns so deviations can help shift maintenance from calendar-based to usage-based.	☑	☑	☑
Weekly Incomplete Door Cycles: Establishes a baseline to help identify and address accelerated wear and tear on components.	☑	☑	☑
Weekly Car Motion Profile: Helps assess how well the elevator is operating and identify when adjustments or repairs may be needed, while contributing to the Health Score.	☑	☑	☑
Sensor Quality: Verifies that reported data reflects actual elevator operation rather than sensor error, helping build confidence in the system.	☑	☑	☑
Number of Floor Stops: Illustrates where elevator traffic is going within the building, providing additional insight into usage patterns.	☑	☑	☑
Statistics-Based Alerts: Brings immediate attention to potential problems that may require a service call.	☑	☑	☑
Performance Reporting: Shows how service impacts elevator operation over time and provides trends for monitored statistics to support capital planning.	✕	6 Months Data	12 Months Data
Programmed Statistical Reporting: Automates report delivery without requiring manual intervention.	✕	6 Months Data	12 Months Data
Door Motion Profile Statistics by Floor: Helps identify potential problems at specific floors by analyzing door performance data.	✕	6 Months Data	12 Months Data
Access to Service Reports: Gives customers access to service reports through the dashboard when maintenance records are uploaded by the service provider.	✕	6 Months Data	12 Months Data
Change in Baseline After Service Visualization: Helps demonstrate the impact and effectiveness of the current service provider.	✕	6 Months Data	12 Months Data
Verification of Service Effect on Unit: Helps validate the impact of a service event and identify the specific service event responsible for the change.	✕	✕	☑
Seasonality of Elevator Behavior: Accounts for seasonal conditions that may impact elevator operation.	✕	✕	☑
Annual Usage and Wear Ranking: Identifies which equipment is used most frequently and may require maintenance or replacement.	✕	✕	☑
Service Desk Support: Helps service providers interpret LiftCom analysis and trouble-shoot sensor-related issues when additional support is needed.	Available at Additional Cost	Available at Additional Cost	Available at Additional Cost

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LiftCom Pricing & Options

SUBSCRIPTION OPTIONS Every new elevator package includes a 3-month free trial of LiftCom Core.	MONTHLY (Billed Monthly)	ANNUALLY (Monthly Equivalent When Paid Annually)
INDIVIDUAL SUBSCRIPTIONS:		1 MONTH FREE
LiftCom Connect	$49.99/MO	$45.82/MO
LiftCom Core	$69.99/MO	$64.16/MO
LiftCom Pro	$89.99/MO	$82.49/MO
LiftCom Premier	$119.99/MO	$109.99/MO

BUNDLED SUBSCRIPTIONS:	SAVE $10/MO WITH BUNDLE
LiftCom Connect + Core	~~$119.98/MO~~ $109.98/MO
LiftCom Connect + Pro	~~$139.98/MO~~ $129.98/MO
LiftCom Connect + Premier	~~$169.98/MO~~ $159.98/MO

OUR BEST VALUE

SAVE $10/MO WITH BUNDLE
PLUS 1 MONTH FREE

~~$119.98/MO~~ $100.82/MO
~~$139.98/MO~~ $119.15/MO
~~$169.98/MO~~ $146.65/MO

OPTIONAL ADD-ON:		1 MONTH FREE
Guardian Emergency Answering Service 24/7/365 voice and video answering for elevator emergency calls, ensuring someone is always available when assistance is needed.	$19.99/MO	$18.32/MO

ONE-TIME HARDWARE PURCHASE:	ONE-TIME PURCHASE
Connect Cellular Gateway & TeleCloud Device required for cellular internet connectivity for LiftCom. Required only when Wi-Fi is not currently available in the hoistway.	$616.50 Due Upfront with Elevator Purchase.
Smart Connectivity Module Device required for LiftCom Core, Pro, or Premier monitoring and data subscriptions.	Included with Every New Elevator Package

CONTRACTOR BENEFITS & OPTIONS:

CONTRACTOR REVENUE SHARE:

Earn recurring revenue on every active LiftCom subscription.

	PER ELEVATOR	200 ELEVATOR PORTFOLIO EXAMPLE
Individual LiftCom Subscription	$10/MO	$24,000/YR
Bundled LiftCom Subscription	$20/MO	$48,000/YR
Guardian LiftCom Subscription	$5/MO	$12,000/YR

Flexible Billing Options
Contractors can include LiftCom within their service and maintenance agreements and be billed directly by LiftCom, creating an additional revenue opportunity, or simply let LiftCom bill the building owner directly.

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Want to See LiftCom in Action?

Schedule a demo at LiftCom.ai/demo to see LiftCom firsthand, or contact your AES Regional Sales Manager to learn more.



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